

**Job Title** : Technical Consultant for Automotive Powertrain (Korea)  
**Work Location** : Seoul/Busan

### ROLE SUMMARY

Powertrain Technical Consultant is responsible for managing the technical relationship between Rockwell Automation and the Strategic Powertrain OEM Accounts and End Users. The PTTC will have strong powertrain industry knowledge allowing for effective coordination of the combined resources of Rockwell Automation sales, support and product groups on behalf of the customers. The PTTC will apply technical skills, engineering methodologies, and life cycle support competencies to solve customer problems and create a significant competitive advantage.

Focus on Korea Powertrain OEM and EU engagement, interaction with customer staff and plant locations worldwide; interaction with the customers key supply chain partners ( OEM's, SI's, etc.) worldwide; communication and coordination of Rockwell Automation sales, support, and business units worldwide.

- Work as a leading team member with the Industry team, OEM team and Strategic Account Automotive Teams to co-plan and prioritize the activities which will generate the greatest value for the customer and Rockwell Automation.
- Work proactively with customers to make product and architectural recommendations. Examples would include: technical suitability, cost/performance evaluation, technical trends, and migration considerations, proof of concept, configuration testing, customer application assistance, and value proposition creation.
- Responsible for global project coordination. This would include: communications of technical implementation issues, project notification and tracking, OEM/EU coordination and/or conversion and customer support plan development.
- Responsible for development of engineering standards, methods and guidelines related to the application of Rockwell Automation's technologies. Deep understanding of Add-On Instructions (AOI) and their benefits and use in an automotive standard.
- Act as the technical focal point for Rockwell Automation product group interface. Examples include: technical requirements definition, beta site evaluation, BPI, communication/resource coordination related to quality and recall administration.
- Take responsibility of the leadership role in developing process or best practices for the Strategic Account program. This includes value propositions, market intelligence or other tools that help in promoting Rockwell Automation solutions in Powertrain.
- Working cooperatively with the Strategic Account Managers. Have responsibility in handling selected commercial issues. Capable of interfacing confidently with the customer at the management level.

**KEY RESPONSIBILITIES & Requirements**

**Minimum Qualifications:**

- Bachelor degree in engineering or other related technical field.
- 5+ years of related experience with recognized technical expertise in Automotive process or Powertrain applications
- Strong application knowledge and demonstrated project management skills.
- Preferred location based in Korea (Busan).

**Desired Qualifications**

- Advanced knowledge of the application of Rockwell Automation core products and systems: Logix control, FactoryTalkView visualization, I/O platforms, communication networks (Ethernet/IP, ControlNet and DeviceNet), Safety products / Safety Controllers, and related Software products
- Experience and background developing HMI applications.
- Experience in applying Low-voltage drives as well as Motion Control.
- Advanced software experience with historians, databases, network security and OPC.

**Essential Functions:**

- Strong communication skills. Written/Oral/Presentation English Skills.
- Ability to work and collaborate with individuals at various levels within an organization in a fast paced team environment.
- Ability to influence members not under direct control.
- Identification & mitigation of commercial & technical risks.
- Application of Globally accepted Project Management processes.
- Facilitate and document meetings both internally with the Strategic Account Sales team
- Work with the SA team to develop an Opportunity Pursuit plan
- Support Company focus on high growth areas in Automotive Powertrain
- Capture, Document and Track Product Gaps associated with Program growth