

Rockwell Automation Korea Job Description

Job Title:	Powertrain Technical Consultant (Asia Pacific region)
Employment Type :	Permanent
Work Location:	Seoul
Reporting To :	Shen Jiang

JOB DESCRIPTIONS:

The Asia Pacific region Powertrain Technical Consultant is responsible for managing the technical relationship between Rockwell Automation and the Strategic Powertrain OEM Accounts.

Focus on Asia Pacific Powertrain OEM engagement, interaction with customer staff and plant locations worldwide; interaction with the customers key supply chain partners (OEM's, SI's, etc.) worldwide; communication and coordination of Rockwell Automation sales, support, and business units worldwide.

1. Work as a leading team member with the OEM team and Strategic Account Automotive Teams to co-plan and prioritize the activities which will generate the greatest value for the customer and Rockwell Automation.
2. Work proactively with customers to make product and architectural recommendations. : technical suitability, cost/performance evaluation, technical trends, etc.
3. Responsible for global project coordination.
4. Responsible for development of engineering standards, methods and guidelines related to the application of Rockwell Automation's technologies.
5. Act as the technical focal point for Rockwell Automation product group interface.
6. Take responsibility of the leadership role in developing process or best practices for the Strategic Account program.
7. Working cooperatively with the Strategic Account Managers. Have responsibility in handling selected commercial issues. Capable of interfacing confidently with the customer at the management level.

QUALIFICATIONS:

1. Bachelor degree in engineering or other related technical field.
2. At least 8+ years of related experience with recognized technical expertise in Automotive process or Powertrain applications.
3. Strong application knowledge and demonstrated project management skills.

REQUIREMENTS:

1. Strong communication skills. Written/Oral/Presentation English Skills.
2. Ability to work and collaborate with individuals at various levels within an organization in a fast paced team environment.
3. Identification & mitigation of commercial & technical risks.
4. Application of Globally accepted Project Management processes.
5. Facilitate and document meetings both internally with the Strategic Account Sales team.
6. Develop an Opportunity Pursuit plan.
7. Advanced knowledge of the application of Rockwell Automation core products and systems: Logics control, FactoryTalkView visualization, I/O platforms, communication networks(Ethernet/IP, ControlNet and DeviceNet), Safety products / Safety Controllers, and related Software products as they relate to the Process and Power industry applications are essential.
8. Experience and background developing SCADA/HMI applications.
9. Experience in applying Low-voltage drives and Medium Voltage Products as well as Motion Control.
10. Advanced software experience with historians, databases, network security and OPC.
11. Knowledge and experience with network and communication protocols: DNP 3.0 LAN/WAN, Modbus TCP.