

**ROCKWELL AUTOMATION
POSITION DESCRIPTION**

JOB CODE TITLE: Systems Integration Consultant
DATE: Q2, FY17
NO. OF POSITION: One
EMPLOYMENT TYPE: Regular
POSITION REPORTS TO: Solution Manager
BUSINESS GROUP: CSM
BUSINESS UNIT: Solution Business
LOCATION: Busan, Korea

SUMMARY/SCOPE OF POSITION:

Develops technical solutions and management processes by means of implementing systems or enterprise wide solutions, using the company's or a third-party's hardware/software products. Develops and recommends solutions and strategies, based on the analysis of customer business goals, objectives, needs, and existing systems infrastructure. Participates in sales and proposal presentations in addition to completing ongoing team account activities. Identifies additional product/services opportunities included all sort of contractual businesses in customer organization.

JOB DESCRIPTIONS:

1. Conduct tasks in accordance with applicable health, safety, quality, and environmental regulations (state/federal laws, ISO9001, ISO14000, etc.) as well as Rockwell Automation policies and procedures.
2. Ensure thorough familiarity with policies and procedures relating to standards of business conduct, and train and motivate subordinates in the importance of full compliance with the letter and spirit of such policies and procedures.
3. Fully align with CSM Business targets and strategic plan of solution business.
4. Provide Rockwell Automation all transactional and contractual services to customer with valuable proposal methodology.
5. Develop list of prospective customers with Sales Account Manager and deliver attractive services & support solutions based on internal/external customer's requests.
6. Create solution proposal documents for each industries required, and find out a solution from analyzing issues of cases.
7. Collaborate with related department to figure out best solution in all time.
8. Do marketing activities following company's guide line.

ESSENTIAL FUNCTIONS:

Required Skills/Abilities:

- Ability to work effectively and cooperatively in a team
- Manage the day-to-day operations of the customer service team
- Provide specialized consulting skills in the area of Automation relations

- Create statistical reports using Microsoft Office(Word, PPT, Excel).
- An experienced professional with a full understanding of area of specialization resolves wide range of issues in creative ways and effective ways.
- No problem with communicate with global team by English.
- Work experiences of Sales or Engineer role with minimum of 5 years.

EDUCATION REQUIREMENTS:

- BS Degree in Electrical Engineering, or equivalent, Master's preferred